



The future of building schools

Four steps to success

Presentation by Mark Castle

Which of these four schools cost the most to build?



Steps to success

- Centralisation (vs. localism)
- Standardisation
- Simplification
- Predictability

Centralisation (vs. localism)



Centralisation

...of thinking



...of purchasing



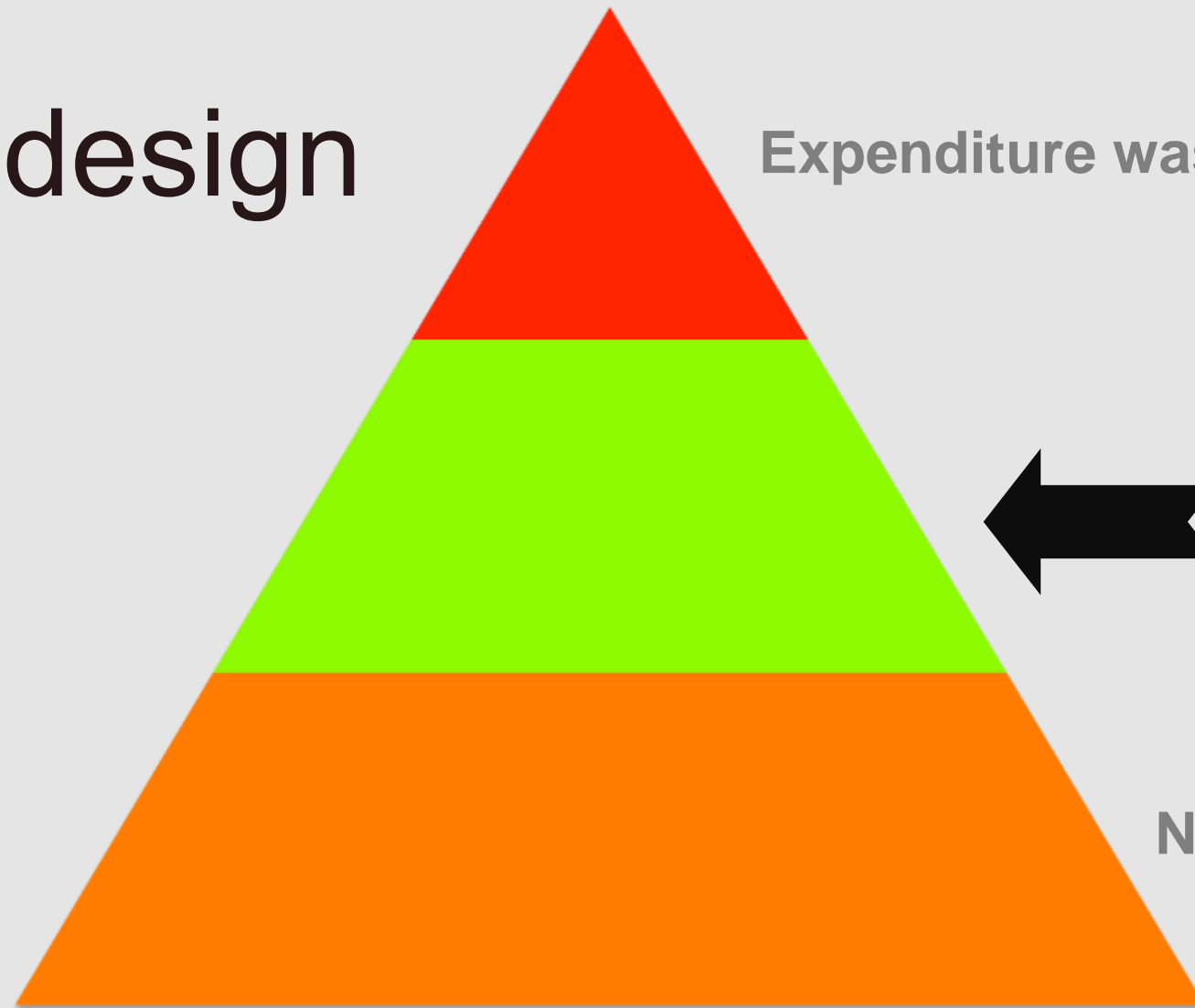
Standardisation



Standardisation

...of design

Expenditure waste (over design)



← **Good enough**

Not good enough

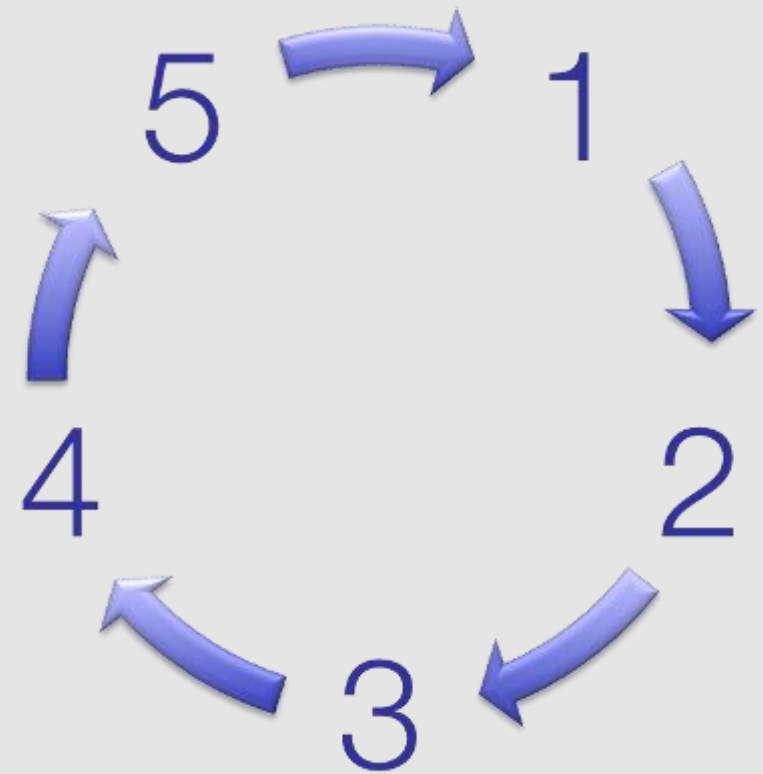
Design to a cost

Standardisation

...of components/parts



...of processes



Simplification



Simplification

...of bidding

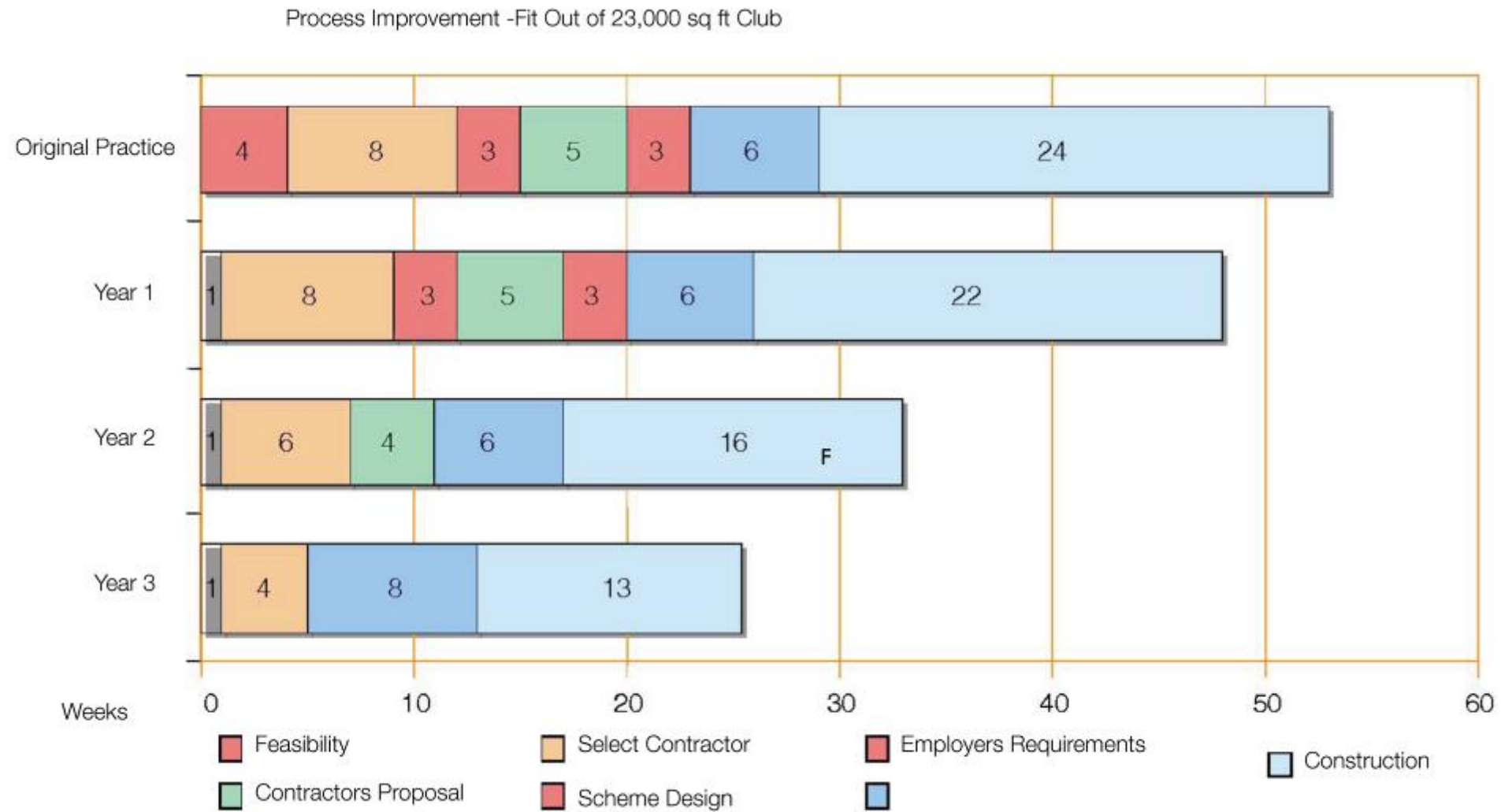
...of service delivery

...of commodity purchasing



Simplification

Cannons Health Clubs framework



Simplification

Hertfordshire CC – 5 Year Framework

Innovation: SAVE (Supplier Alliance for Value and Efficiency)



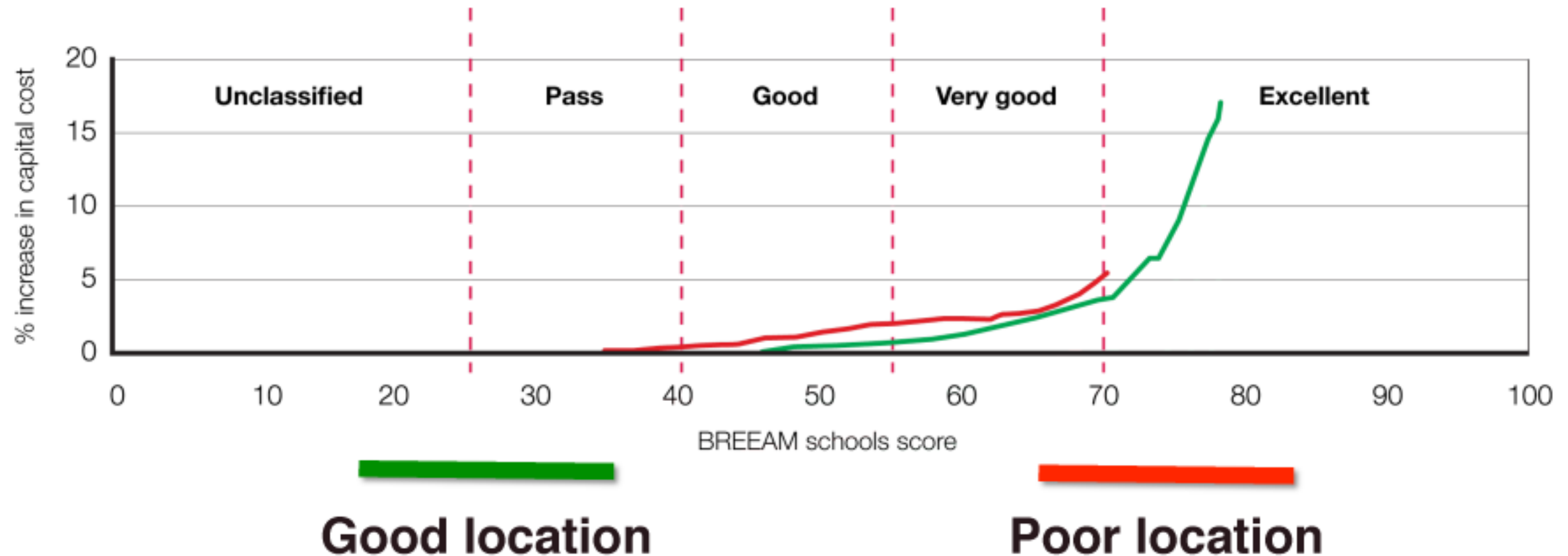
Predictability



Predictability

...of costs and lifecycle

Cost vs. environmental performance



Predictability

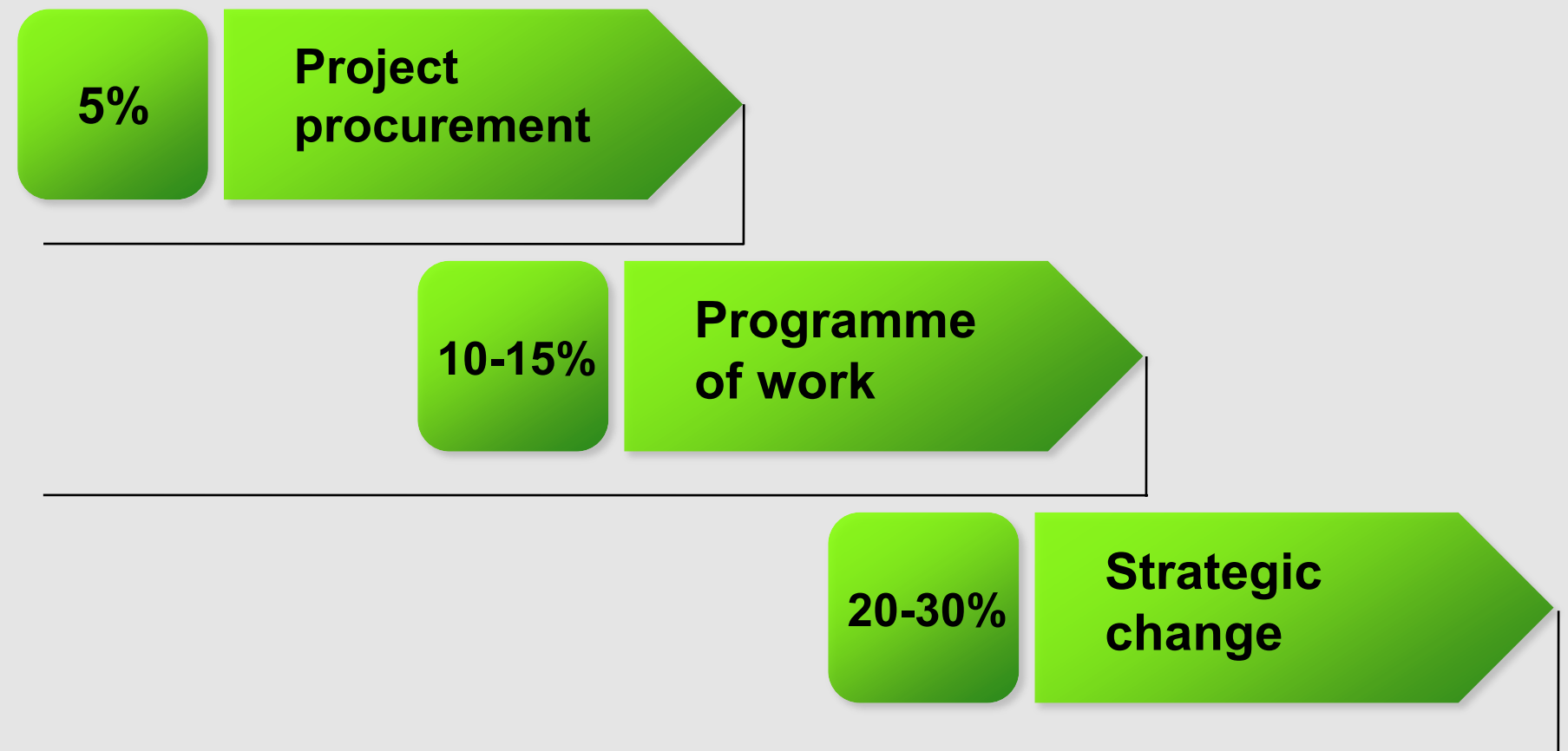
...of the market



...of the need



What can we achieve?



We can build good schools
more **affordably...**

**...if we work together and
change the way we do things !**